

# **Brokerage Services**

Our Commercial Brokerage division specializes in the sales and leasing of all property types across the Gulf South. We have the market knowledge, strong relationships, and unparalleled expertise that set us apart. Being one of the most diversified commercial real estate companies in the Gulf South enables us to draw on more resources than a traditional brokerage-only company.

For more than 40 years, we have assisted individual clients, seasoned real estate investors, and Fortune 500 companies and are ready to put that experience and knowledge to work for you!

#### Covington, LA - Corporate HQ

109 Northpark Blvd., Suite 300 (985) 898-2022 | 2077 Fax

### Baton Rouge, LA

8550 United Plaza Blvd., Suite 303 (225) 926-4481 | 9888 Fax

#### Hammond, LA 411 Palace Dr. (800) 838-2379

New Orleans, LA

#### 601 Poydras St., Suite 2755 (504) 523-4481 | 4475 Fax

Lafayette, LA 1819 W. Pinhook Rd., Suite 200 (337) 234-4481 | 269-1051 Fax

A proud member of the \ominus RETAIL BROKERS NETWORK

#### Shreveport/Bossier City, LA

425 Ashley Ridge Blvd., Suite 116 (318) 797-4393 | 7614 Fax

#### Jackson, MS

809 Ellis Ave. (601) 948-7786 | 7788 Fax

#### Mobile, AL

1 St. Louis St., Suite 4100 (251) 342-7229 | 344-0547 Fax

#### Pensacola, FL 220 W. Garden St., Suite 802 (850) 418-6783

## BY THE NUMBERS

\$287 million 2016 volume

**\$1.4 billion** volume for the last 5 years

2,487 transactions in the last 5 years

120 million SF land/properties for sale/lease

18 years average agent experience

Tenant Representation Landlord Representation Investment Sales Site Selection Management Consulting Development Acquisitions



# **Brokerage Services**









Guided by expertise and enterprise, we use our local roots and national relationships to deliver a diverse range of commercial brokerage services in the Gulf South region.

#### Retail

From landlord and tenant representation to investment sales, acquisitions, dispositions, and consulting services, Stirling Properties is your partner for everything under the retail umbrella.

Carrying out successful retail real estate strategies requires an in-depth local knowledge of markets and a dependable set of national resources and relationships. Unlike many real estate companies, we are also landlords, developers, and managers of retail property. Therefore, we understand with the utmost clarity all the dynamics that make your lease and location the lifeblood of your business.

#### **Investment Sales**

Our knowledge of the Gulf South guides our in-depth understanding of an asset's dynamics in the marketplace. Our comprehensive in-house brokerage services and proven track record position us as the regional industry leader for investment sales.

Our professionals are versed in asset dispositions whether the property is income-producing, distressed, vacant, or REO. Whether the investor is institutional or private, we help buyers secure assets that have opportunities for added value and improved performance, or assets with stabilized riskadjusted returns.

#### Office

From Downtown Class-A high-rises to suburban markets to small boutique spaces, we understand the national dynamics and the local intangibles of office markets across the Gulf South. Your physical space is more than just the place you do business—it can ensure greater productivity, flexibility, and security for your business and provide opportunities for growth.

Our full-range of office services spans from landlord and tenant representation to investment sales and advisory services. We use our collaborative approach to help clients of all types own, manage, occupy, and lease office space.

#### Industrial

With our extensive footprint across the Gulf South, an area rich in industrial demand, we understand the local issues associated with industrial real estate. We work with developers, owners, and tenants to provide a full range of brokerage services for industrial properties. From simple flex space to heavy industrial requirements, our professionals understand your needs.

Our industrial specialists are versed in the rapidly changing technology and requirements in industrial real estate, using the most up-to-date technology to evaluate opportunities in all types of industrial property.