

Book of Lists

10-11

Metairie, La.

Yearly

September 2010

Commercial leasing companies

(ranked by commercial square feet leased)

Company Address	Commercial square feet leased	Leasing breakdown in square feet (office/retail/other)	Top local executive Title Phone Fax	Top three leases (lessee, square feet)
Latter & Blum Inc. 430 Notre Dame St. New Orleans 70130	2,410,259	Industrial: 1,894,829; retail: 243,700; office: 271,730	Robert Merrick chairman and CEO 525-1311 569-9336	Liquid Container: 262,344; Greenleaf Bulk Carriers: 184,154; Primesource Building Products: 112,500
SRSA Commercial Real Estate 2555 Severn Ave., Suite 200 Metairie 70002	2,290,009	office: 700,576; retail: 955,034; industrial: 354,973; other: 279,426	Barry Spizer, Steven Reisig, Don Schwarcz, Kirsten Early principals 831-2363 456-8995	Hornbeck Marine: 55,813; Entergy Services: 29,000; Toys R Us: 30,766
Stirling Properties 109 Northpark Blvd., Suite 300 Covington 70433	1,940,498	office: 32,0387; retail: 1,020,334; other: 599,777	Martin A. Mayer president and CEO (985) 898-2022 (985) 898-2077	WND
Bridgewater Properties 5612 Jefferson Highway Elmwood 70123	1,700,000	office: 4 percent; retail: 1 percent; other: 95 percent	Robert D. Bridgewater Jr. owner 733-9638 734-1897	Metro Intl: 85,733; West End Building: 78,000; Earthgrains: 11,250
Jones Lang LaSalle Americas Inc. 1515 Poydras St., Suite 1970 New Orleans 70112	1,670,000	office: 1,670,000	Greg Riera senior vice president 585-2670 585-2674	WND
Max Derbes Inc. 5440 Mounes Blvd., Suite 100 Elmwood Business Park New Orleans 70123	1,277,000	Industrial: 1,170,000; commercial/office: 107,000	David B. Quinn and Gerard E. Henry principals 733-4555 733-5518	5042 Bloomfield: 100,000; 1420 Sams: 93,800; 600 St. George: 94,220
CB Richard Ellis 701 Poydras St., Suite 3870 New Orleans 70139	1,256,991	retail: 44,858; office: 1,212,133	Russell Marchand senior property manager 323-7000 323-7052	WND
Marrero Land and Improvement Association Ltd. 5201 Westbank Expressway, Suite 400 Marrero 70072	1,241,386	office: 125,000; retail: 509,810; industrial/other: 606,576	N. Buckner Barkley Jr. president 341-1635 340-4277	WND
Kailas Cos./Tower Realty 3525 N. Causeway Blvd., Suite 1040 Metairie 70002	1,189,125	office: 72,6487; retail: 435,638; other: 27,000	Mohan Kailas president and CEO 828-9700 828-9717	Burlington: 100,000; Office Depot: 30,000; Regions Bank: 20,000
Rathborne Cos. P.O. Box 157 Harvey 70059	1,122,000	office: 16,000; warehouse: 1,106,000	J. Cornelius Rathborne president and CEO 368-6355 368-6388	WND
DBIC Property Management Inc. 100 Contil St. New Orleans 70130	931,000	office: 53,000; retail: 868,000	Arnold Cooper NA 581-4082 NA	Saks, Academy Sports, Rouses Grocery, Walgreens
Coldwell Banker Commercial TEC Realtors Inc. 701 Loyola Avenue, Suite 401 New Orleans 70113	763,295	office: 60 percent; retail: 15 percent; other: 25 percent	Mark Inman vice president 566-1777 566-1775	WND
Corporate Realty Inc. 201 St. Charles Ave., Suite 4411 New Orleans 70170	691,873	office: 535,604; retail: 156,269	Michael J. Siegel president 581-5005 581-2605	Phelps Dunbar: 93,120; ENI: 75,654; LAMMICO: 44,862
Property One Inc. 4141 Veterans Blvd., Suite 300 Metairie 70002	508,401	office: 468,601; retail: 37,800; other: 2,000	Quentin Dastugue CEO 681-3400 681-3438	GSA-FEMA: 139,683; Entergy: 29,000; LaPorte: 20,688
Equity Office Properties 3900 N. Causeway Blvd., Suite 1350 Metairie 70002	457,392	office: 100 percent	Bruce Sossaman leasing director 219-5842 219-5849	Gulf Intracoastal Contractors; Liberty Mutual; Met Life
Re/Max Commercial Brokers Inc. 3331 Severn Ave., Suite 200 Metairie 70002 1740 N. Causeway Blvd. Mandeville 70471	450,566	office: 259,236; retail: 73,109; industrial: 115,201; other: 3,020	Richard E. Juge broker and owner 838-0001 835-0900	Industrial: 73,504; office: 73,000; office: 17,780
Jack Stumpf and Associates Inc. 1700 Central Ave. Harvey 70058	376,111	WND	Jack Stumpf president 366-6800 NA	WND
Sealy and Co. Inc. 150 James Drive E., Suite 140 St. Rose 70087	350,513	office: 26,455; industrial: 324,058	Daniel P. Poulin senior regional director 463-5600 463-5650	Ostler: 27,752; Kongsberg: 27,636; Houston Wire & Cable: 22,200
Regis Realty One Inc. 1340 Poydras St., Suite 1770 New Orleans 70112	337,206	office	NA NA 566-1400 566-1799	WND
HGI 4305 A Clearview Parkway Metairie 70006	305,000	office: 280,000; retail: 25,000	Mark Subervielle director of sales 207-7575 207-7576	WND
Lupo Enterprises 145 Robert E. Lee Blvd. New Orleans 70124	250,000	office: 75,000; retail: 150,000; other: 25,000	Robert Lupo CEO 283-3421 283-3423	Parc St. Charles Hotel; Pelican Club Restaurant; Robert Fresh Market

Book of Lists

10-11

Metairie, La.

Yearly

September 2010

Commercial property managers

(ranked by total rentable commercial square feet managed locally)

Name Address	Telephone Alternative Phone Fax	Total rentable commercial sq. ft. managed: locally nationally	Percentage of property owned by: company or affiliates third-party management	Percentage of sq. ft. company is responsible for leasing	Property managers Full-time employees	Percent of property managed: Industrial Office Retail	Largest properties managed locally
Latter and Blum Property Management Inc. 5557 Canal Blvd. New Orleans 70124	733-3553 (225) 297-7888 483-7792	7 million 10 million	0 percent 100 percent	90 percent	23 120	31 percent 41 percent 28 percent	Riverband Business Park, 6200 Humphreys, 1111 Tulane
Stirling Properties 109 Northpark Blvd., Suite 300 Covington 70433	(985) 898-2022 (985) 898-2077	4 million 11 million	0 percent 100 percent	90 percent	12 104	10 percent 22 percent 68 percent	Hammond Square, Heritage Plaza, Stirling Covington Center
SRSA Gulf South Management 2555 Severn Ave., Suite 200 Metairie 70002	831-2363 456-8995	4 million 4 million	1 percent 99 percent	100 percent	5 34	2 percent 56 percent 42 percent	Northside Plaza, 1201 Elmwood Parkway office building, 3501 N. Causeway office building
Sealy and Co. Inc. 150 James Drive E., Suite 140 St. Rose 70087	463-5600 463-5650	2 million 16 million	36 percent 64 percent	100 percent	1 8	92 percent 8 percent 0 percent	James Distribution Center, Sealy Ashland Distribution Center, Baton Rouge 4
Lauricella Land Co. 1200 S. Clearview Parkway, Suite 1166 New Orleans 70123	733-1800 733-1212 733-4598	2 million 0	100 percent 0 percent	100 percent	2 26	0 percent 7 percent 93 percent	Elmwood Center, Elmwood Office Park, Midtown Square, Airline Park, Manhattan West
Hertz Investment Group 400 Poydras St., Suite 1760 New Orleans 70130	299-3000	2 million 10 million	100 percent 0 percent	100 percent	15 150	0 percent 100 percent 0 percent	400, 650 and 909 Poydras St., Westpark
Bridgewater Properties 5612 Jefferson Highway Elmwood 70123	733-9638 734-1897	2 million 2 million	25 percent 75 percent	100 percent	3 9	95 percent 4 percent 1 percent	Elmwood Distribution Center, Mid-City Business Park, 1420 Sams
Corporate Realty Inc. 201 St. Charles Ave., Suite 4411 New Orleans 70170	581-5005 581-2605	2 million 2 million	0 percent 100 percent	100 percent	3 45	0 percent 85 percent 15 percent	Benson Tower, One Canal Place, Bellmeade Shopping Center
Jones Lang LaSalle Americas Inc. 1515 Poydras St., Suite 1970 New Orleans 70112	585-2670 585-2678 585-2674	2 million 1 billion	NA NA	NA	2 25	0 percent 100 percent 0 percent	1515 Poydras, 1555 Poydras, Pan American Life Center
Kallas Cos. / Kallas Management 3525 N. Causeway Blvd., Suite 1040 Metairie 70002	828-9700 832-1234 828-9717	2 million 2 million	100 percent 0 percent	100 percent	2 20	56 percent 37 percent 17 percent	Chateau Shopping Center, Kenner Plaza Shopping Center, Regions Bank Building
CB Richard Ellis 701 Poydras St., Suite 3870 New Orleans 70139	323-7000 450-8224 323-7052	1 million 1 billion	0 percent 0 percent	100 percent	1 16	0 percent 96 percent 4 percent	One Shell Square
Marrero Land and Improvement Association Ltd. 5201 Westbank Expressway, Suite 400 Marrero 70072	341-1635 341-1636 340-4277	1 million 0	100 percent 0 percent	1,241,386	1 15	49 percent 10 percent 41 percent	OakRidge Plaza Shopping Center, Westwood Shopping Center
201 St. Charles Place 201 St. Charles Ave., Suite 1500 New Orleans 70170	524-4444 582-1425	1 million 0	100 percent 0 percent	0 percent	1 20	0 percent 94 percent 6 percent	Place St. Charles
Max Derbes Inc. 5440 Mounes St., Suite 100 New Orleans 70123	733-4555 733-5518	902,371 3,500	0 percent 0 percent	100 percent	1 2	99 percent 0 percent 1 percent	Jefferson Complex
DBIC Property Management Inc. 100 Conti St. New Orleans 70130	581-4082 581-7823	698,000 0	25 percent 75 percent	NA	1 NA	0 percent 5 percent 95 percent	Pavilion Shopping Center, Riverside Market Shopping Center
Select Properties Ltd. Realty 6620 Riverside Drive, Suite 300 Metairie 70003	833-0044 833-0848	623,566 814,159	57 percent 43 percent	100 percent	3 20	4 percent 67 percent 29 percent	3421 Causeway Building, Kmart Veterans
HGI 4305 A Clearview Parkway Metairie 70006	207-7575 259-7603 207-7576	400,000 200,000	0 percent 100 percent	100 percent	5 25	10 percent 65 percent 25 percent	285 W. Esplanade Building - 2439 Manhattan Blvd. Building
Coldwell Banker Commercial TEC Realtors 701 Loyola, Suite 401 New Orleans 70113	566-1777 566-1775	371,500 0	7 percent NA	100 percent	3 5	10 percent 85 percent 5 percent	701 Loyola Ave.
Gulf States Real Estate Services 109 New Camellia Blvd. Covington 70433	(985) 792-4385 (985) 792-4392	304,375 0	13 percent 87 percent	47,375	2 10	65 percent 33 percent 4 percent	HCA/Medline 196,767

Book of Lists

10-11

Metairie, La.

Yearly

September 2010

Residential real estate companies

(ranked by 2009 residential sales volume)

Company Address	Phone Fax	Residential sales volume Units sold	Active agents	Sales offices	Markets served	Top executive Title Website E-mail
Latter & Blum Inc. 430 Notre Dame St. New Orleans 70130	525-1311 569-9336	\$1 billion 5,551	987	25	metro New Orleans, greater Baton Rouge, Mississippi Gulf Coast	Robert W. Merrick chairman and CEO www.latter-blum.com bpenick@latterblum.com
Prudential Gardner Realtors 3332 N. Woodlawn Ave. Metairie 70006	887-7588 889-7783	\$929 million 6,587	980	19	metro New Orleans, greater Baton Rouge, South Mississippi	Glenn Gardner president of operations www.prudentialgardner.com info@prudentialgardner.com
ERA Stirling Properties 109 Northpark Blvd., Suite 300 Covington 70433	(985) 898-2022 (985) 898-2077	\$374 million 1,602	217	10	North Shore, East Bank, West Bank, Baton Rouge, Lafayette, Gulfport, Miss.	Martin A. Mayer president and CEO www.era-stirling.com mmayer@stirlingprop.com
Re/Max Real Estate Partners 4141 Veterans Blvd. Metairie 70002	888-9900 / (985) 626-1561 (985) 674-5600	\$257 million 1,531	128	4	Orleans, Jefferson, St. Tammany parishes, River Parishes	Tom Giroir broker and owner www.louisianalists.com tomgiroir@remax.net
Coldwell Banker TEC Realtors 105 Beau Chene Blvd. Mandeville 70471	(985) 845-4511 (985) 845-8348	\$219 million 1,604	192	8	metro New Orleans	Chris Inman president www.cbtec.com realestate@cbtec.com
Re/Max N.O. Properties 8001 Maple St. New Orleans 70118	866-7733 866-7800	\$142 million 573	40	1	Uptown, Lakeview, Garden District, French Quarter, Slidell, North Shore, Metairie	Mary Ann Casey broker/owner www.noia-homes.com remac@bellsouth.net
Keller Williams Realty Services 1522 W. Causeway Approach Mandeville 70471	(985) 727-7000 (985) 727-7001	\$137 million 713	138	2	St. Tammany, Tangipahoa, North Shore	Craig Martin team leader www.kwrealtyservices.com dcmartin@kw.com
Keller Williams Realty New Orleans 8601 Leake Ave. New Orleans 70118	862-0100 862-0102	\$120 million 400	101	1	metro New Orleans	Bill Cooper office manager kellerwilliamsneworleans.com iindab@kw.com
Keller Williams Realty 4550100 4725 Veterans Blvd. Metairie 70006	455-0100 455-0322	\$94 million 486	225	1	New Orleans, North Shore, Metairie, Jefferson, River Ridge, Harahan, River Parishes	Lucille D'Angelo broker www.kwmetairie.com lucy@kw.com
Keller Williams Realty Crescent City Westbank Partners 2600 Belle Chasse Highway Gretna 70056	207-2007 207-2077	\$60 million 560	75	1	greater New Orleans, West Bank, South Shore	Renee Ferrera team leader and CEO www.kwcrescentcity.com mrenee@kw.com
Keller Williams Realty Professionals 2053 E. Gause Blvd., Suite 100 Slidell 70461	(985) 649-6333 (985) 649-9792	\$54 million 310	63	1	Slidell, Lacombe, Pearl River, Mandeville, Covington	Leah Wartelle team leader and CEO www.welovelouisiana.com danakelm@kw.com
Avalar Realty Louisiana 1200 W. Causeway Approach, Suite 27 Mandeville 70471	(985) 674-7789 (985) 674-7655	\$50 million 400	46	2	North Shore and greater New Orleans	Rick Roberts broker www.avalarrealtylouisiana.com rick.roberts33@me.com
Dorian Bennett Sotheby's International Realty 2340 Dauphine St. New Orleans 70117	944-3605 948-3401	\$46 million 134	31	1	metro New Orleans, North Shore, Baton Rouge, Natchez, Miss.	Dorian M. Bennett president www.dbsir.com info@dbsir.com
Wilkinson & Jeansonne French Quarter Realty 1041 Esplanade Ave. New Orleans 70116	949-5400 949-0707	\$44 million 135	28	1	French Quarter	Richard Jeansonne owner and broker www.frenchquarterrealty.com admin@fqr.com
ABEK Real Estate 820 Oak Harbor Blvd. Slidell 70458	(985) 646-2111 (985) 646-2772	\$37 million 207	50	1	St. Tammany Parish, metro New Orleans, Mississippi	Elizabeth "Beth" Kobeszko broker and owner www.abek.com ela@abek.com
Wayne Songy & Associates Inc. 4408 Trenton St., Suite B Metairie 70006	455-4500 455-6959	\$12 million 80	11	2	greater New Orleans	Wayne Songy president NA songyw@bellsouth.net
Talbot Realty Group 747 Magazine St., Suite 7 New Orleans 70130	525-9763 524-2402	\$8 million 45	22	1	metro New Orleans	Bobby Talbot president talbot-realty.com info@talbot-realty.com
Mirambell Realty 500 Clearview Parkway Metairie 70001	889-9850 617-7469	\$7 million 38	14	1	New Orleans metro area, South Shore, North Shore, River Parishes	Craig Mirambell Jr. broker and owner www.MirambellRealty.com Craig@MBellRealty.com
Behrens and Associates Real Estate 318 E. Boston St. Covington 70433	(985) 893-2488 (985) 893-2481	\$5 million 32	7	1	North Shore, South Shore, Baton Rouge	Ronda Behrens broker and owner www.behrens-associates.com behrens1@bellsouth.net

Book of Lists

10-11

Metairie, La.

Yearly

September 2010

Top real estate producers

(ranked by 2009 volume among agents with at least \$4 million in sales)

Agent Company Address	Phone Fax E-mail	Sales volume	Sales closed	Geographic focus	Specialty	Professional awards/designations
Stevie Mack ERA Stirling Properties 1321 W. Causeway Approach Mandeville 70471	(985) 626-5687 (985) 626-4112 steviemack@erasirling.com	\$30.3 million	56	North Shore, Old Covington, Old Mandeville, Madisonville, Folsom	waterfront, estate, equestrian, acreage, gated communities, historic properties, acreage	No. 1 Northshore sales 2002-08, No. 1 Greater New Orleans sales 2004, 2006, 2007, Top 10 Agent ERA Nationally, ERA Stirling Ruby Award
Tommy Crane Tommy Crane Group Inc. 3702 Bienville St. New Orleans 70118	899-8666 281-4842 info@tommycrane.com	\$24.7 million	83	New Orleans and Metairie	residential	NA
Chris Smith Prudential Gardner Realtors 1820 St. Charles Ave. New Orleans 70130	891-6400 891-0228 cmsmith@prudentialgardner.com	\$23 million	171	greater New Orleans, Uptown, Garden District, University area, Mid City, CBD		Prudential National-2008 Chairman's Platinum Award, NOMAR Board Platinum
Brooke Arthurs Latter & Blum Inc. 7835 Maple St. New Orleans 70118	866-2785 865-1574 barthurs@latterblum.com	\$22 million	34	Uptown, Garden District, Lakefront, Old Metairie, University area, French Quarter, Warehouse, English Turn	residential sales, luxury homes, relocation, condominiums	CRS, Top Ten Agent Award NOMAR, Life Time "Top of The Latter Club" member
Tangie Stephens Keller Williams 4550100 4725 Veterans Blvd. Metairie 70006	338-7653 455-0322 tangie@kw.com	\$21.5 million	111	metro New Orleans	marketing specialist	NOMAR Super Star Award 3+ member team
Bonnie Buras Coldwell Banker/TEC Realtors 9526 Highway 23 Belle Chasse 70037	392-0022 391-0022 bonnieburas@aol.com	\$21.2 million	86	Belle Chasse, West Bank New Orleans, Gretna, Terrytown, Harvey, Marrero, Westwego, Plaquemines Parish	residential, buyer and seller agent, relocation, new construction	GRI, CRS, associate broker, Cartus Relocation Specialist
Karen S. Prieur Re/Max N.O. Properties 8001 Maple St. New Orleans 70118	250-8000 834-3253 ksprieur@aol.com	\$20.7 million	46	Old Metairie, Garden District	luxury homes, new construction, condos	No. 1 RE/MAX agent in metro New Orleans, 2002-08
Byron LeJeune Keller Williams Realty Crescent City Westbank Partners 2600 Belle Chasse Highway, Suite G Gretna 70056	207-2007 207-2077 reorehab@bellsouth.net	\$18.8 million	211	metro New Orleans	REO specialist	NA
Mat Berenson Latter & Blum Inc. 7835 Maple St. New Orleans 70118	866-2785 865-1574 matberenson@yahoo.com	\$18.7 million	30	Uptown, Garden District, Lakefront, Old Metairie, Warehouse, French Quarter, Marigny	residential and luxury homes, condos, buyers and sellers	BRC, CRS, Life Member "Top of the Latter Club", "Top Ten" NOMAR Award Winner
Jeff and Pam Puckett Team Prudential Gardner Realtors 1300 Gause Blvd., Suite C1 Slidell 70458	(985) 641-1201 (985) 641-1276 puckettteam@cs.com	\$17.5 million	101	North Shore		Prudential National-2008 Chairman's Gold Award, NABOR Board Platinum Award
The Roberts Team Avalar Realty Louisiana 1200 W. Causeway Approach, Suite 27 Mandeville 70471	(985) 674-7789 (985) 674-7655 rick.roberts33@me.com	\$15.4 million	52	North Shore, greater New Orleans	residential, commercial	2005 Realtor of the Year, 2005 Top Producer Award, ABR, GRI
Letty Rosenfeld Latter & Blum Inc. 7835 Maple St. New Orleans 70118	866-2785 865-1574 lrosenfeld@latterblum.com info@lettyr.com	\$15 million	42	Uptown, Lakefront, Old Metairie, Garden District	residential sales	BRC, CRS, GRI Life Membr VIP Club, Latter & Blum Presidents Club
Margaret Lewis Stewart Latter & Blum Inc. 7835 Maple St. New Orleans 70118	866-2785 865-1574 mlstewart@latterblum.com	\$14.9 million	37	Uptown, Garden District, Old Metairie, Lakefront, French Quarter	residential, condo, multi-family, new construction	NOMAR Top 10, Latter & Blum "Top of The Latter Club", L&B Presidents Club
Bonnie Schulz Team Prudential Gardner Realtors 4509 Veterans Blvd. Metairie 70006	887-7878 889-7725 bonnieschulz@cox.net	\$14.8 million	46	River Ridge, Harahan, Metairie		Prudential National-2008 Chairman's Platinum Award, NOMAR Board 2008 Platinum Award
Carolyn Talbert Keller Williams Realty 4550100 4725 Veterans Blvd. Metairie 70006	330-0901 459-3535 carolyn@metairiehomes.com	\$14.7 million	66	metro New Orleans	residential sales, luxury homes, new construction, relocation	Top 1 percent of Realtors in the nation
Jennifer Rice ERA Stirling Properties 1321 W. Causeway Approach Mandeville 70471	(985) 626-5687 (985) 626-4112 www.jenniferrice.net	\$13.8 million	33	West St. Tammany Parish, Lewisburg, Old Mandeville, Covington, Folsom, New Orleans area, French Quarter	waterfront, equestrian, estate and historic properties, country land, commercial properties, townhouses and condos	Diamond and Emerald awards
Michael Wilkinson French Quarter Realty 1041 Esplanade Ave. New Orleans 70116	363-1103 949-0707 wilkinson66@hotmail.com	\$13.3 million	14	French Quarter	commercial and residential sales	NA
Ernesto Caldeira and David Abner Smith Dorian Bennett Sotheby's International Realty 2340 Dauphine St. New Orleans 70117	944-3605 948-3401 ernestocaldeira@aol.com or dasalpha@aol.com	\$13.1 million	20	French Quarter, Uptown, Lakefront, Old Metairie, Garden District, Mississippi	luxury properties, condominiums, residential, commercial, leasing	Platinum Award winner
Ricky Lemann Keller Williams Realty New Orleans 8601 Leake Ave. New Orleans 70118	460-6340 862-0102 rlemann@cox.net	\$12.7 million	35	Uptown, Garden District, Lakefront, Old Metairie	buyer and seller agent	2009 Keller Williams Top Producer, 2009 Gambit Weekly Best Male Real Estate Agent

Top real estate producers

(ranked by 2009 volume among agents with at least \$4 million in sales)

Agent Company Address	Phone Fax E-mail	Sales volume	Sales closed	Geographic focus	Specialty	Professional awards/designations
Eleanor Farnsworth Prudential Gardner Realtors 1820 St. Charles Ave. New Orleans 70130	891-1142/861-6400 891-1148/891-0228 sold@eleanorfarnsworth.com efarnsworth@prudentialgardner.com	\$12.1 million	28	Garden District, Uptown, French Quarter, Warehouse District, Old Metairie, greater New Orleans	luxury homes	GRI, CRS, ABR, ABR, Prudential National-2008 Chairman's Diamond Award, 2008 NOMAR Platinum Award Winner, Super Star Assisted GCC-1st Place
Michael O' Brien Prudential Gardner Realtors 1300 Gause Blvd., Suite C1 Slidell 70458	(985) 641-1201 (985) 641-1276 mikeobrien22@gmail.com	\$11.8 million	109	St. Bernard		Prudential National-2008 Chairman's Platinum Award, NOMAR Board 2008 Super Star Individual Transactions, 2008 Super Star Individual GCC & Platinum Award
Ched Edler Latter & Blum Inc. 1101 W. Airline Highway LaPlace 70068	985-652-5556 985-359-9906 cedler@latterblum.com	\$11.3 million	67	River Parishes	residential	CRS, GRI
Lou Wise & Rhonda Wise-Maestri Team Prudential Gardner Realtors 4509 Veterans Blvd. Metairie 70006	887-7878 889-7725 rleighw@cox.net	\$11.3 million	81	greater New Orleans, Metairie		Prudential National-2008 Chairman's Platinum Award, NOMAR Board 2008 Platinum Award
Merritt & Nickie Lane Latter & Blum Inc. 7835 Maple St. New Orleans 70118	450-1904 865-1574 twolane@bellsouth.net	\$11.1 million	21	Uptown, Garden District, Old Metairie, French Quarter, Lakeview, Bywater, Algiers	residential and luxury sales, CBD office leasing	BRC, Life Member NOMAR VIP Club, L&B Presidents Club
Barry and Darlene Gurievsky Prudential Gardner Realtors 800 N. Causeway Blvd., Suite 1-A Mandeville 70448	(985) 626-8589 (985) 626-1623 gurievsky@realtor.com	\$10.7 million	33	St. Tammany		Prudential National - 2008 President's Circle Award, NABOR Board Platinum Award
B.J. Murphey Prudential Gardner Realtors 1300 Gause Blvd., Suite C1 Slidell 70458	(985) 641-1201 (985) 641-1276 bjmurphey49@yahoo.com	\$10.7 million	97			Prudential National-2008 Chairman's Gold Award, NOMAR-2008 Super Star Individual Transactions & Gold Award
Anne Comarda and Joyce Delery Team Prudential Gardner Realtors 523 Metairie Road Metairie 70005	889-7777 207-1608 anneandjoyce@cox.net	\$10.1 million	41	greater New Orleans	e-certified, relocation certified	Prudential National-2008 Chairman's Gold Award, 2008 NOMAR Board Gold Award
Becky Weber Re/Max Real Estate Partners 4141 Veterans Blvd. Metairie 70002	457-2601 457-3700 beckyweber@cox.net	\$10 million	55	Jefferson Parish, Orleans Parish, St. Charles Parish	residential, multi-family	Re/Max 100 percent Club, NOMAR Gold Award, Platinum Award, 25 years experience
Glennnda Bach Latter & Blum Inc. 2734 Prytanla St. New Orleans 70130	895-4663 895-2524 gbach3@aol.com	\$9.9 million	23	West Bank, Uptown, Garden District, Warehouse District	luxury homes, condos, multi-family	BRC
Kathy Stiles Coldwell Banker/TEC Realtors 103 Beau Chene Blvd. Mandeville 70471	(985) 845-2001 (985) 845-8406 callstiles@cbtec.com	\$9.8 million	30	Mandeville, Madisonville, Covington, Estates of Northpark, Beau Chene	relocation, new construction, luxury homes, golf course homes, vacant land and acreage, estate properties, waterfront properties	ABR, CRS, Coldwell Banker Previews International Property Specialist, Cartus Mobility Specialist
Janet Favrot Coldwell Banker/TEC Realtors 3938 Magazine St. New Orleans 70115	899-4040 899-7337 jfavrot@bellsouth.net	\$9.8 million	61	New Orleans, Metairie, Mandeville, Covington	buyers and sellers agent, relocation, first- time homebuyers	CRS, Previews International Specialists, accredited staging professional
ReRe Avegno and Christine Ferro Re/Max Real Estate Partners 4141 Veterans Blvd., Suite 100 Metairie 70002	457-2628 613-4740 rerea@remax.net	\$9.7 million	31	Metairie, New Orleans, Destrehan, Lakeview	residential sales	GRI, CRS, SRES, ABR
Britt Galloway Keller Williams Realty 8601 Leake Ave. New Orleans 70118	862-4122/250-4122 208-2827 britt@brittgalloway.com	\$9.7 million	16	Uptown, Garden District, Lakefront, Old Metairie	buyer and seller agent	2008 NOMAR 8th place Super Star assisted gross commission closed
Gayle Sisk Prudential Gardner Realtors 800 N. Causeway Blvd., Suite 1A Mandeville 70448	(985) 626-8589 (985) 626-1623 gsisk@prudentialgardner.com	\$9.6 million	31	North Shore, Uptown, New Orleans		Prudential National-2008 Honor Society Award, NABOR Board Gold Award
Jodi Bruno Power Keller Williams Realty 4550100 4725 Veterans Blvd. Metairie 70006	261-5247 or 455-0100 281-4622 jbpower1@cox.net	\$9.6 million	42	greater New Orleans	residential, commercial, multi- family, condos	consistent top sales producer in Keller Williams, city of New Orleans and Gulf States region
Kim Higgins Keller Williams Realty Services 1522 W. Causeway Approach Mandeville 70471	(985) 727-7000 (985) 727-7001 kimhiggins@kw.com	\$9.4 million	50	St. Tammany	residential	NA
Danny Lyons ERA Stirling Properties 1321 W. Causeway Approach Mandeville 70471	(985) 626-5687 (985) 262-4112 danny@dannylyons.com	\$9.2 million	35	Mandeville, Covington, Madisonville, Abita Springs, Folsom, Slidell	Internet marketing, marketing seller homes, corporate relocations, luxury homes, waterfront homes, new construction sales and purchase, land and lots	Real Estate Board Silver Award, Leadership Team Award, Stirling Properties Gold Award, New Orleans Ad Club Executive of the Year, ABR, CRS, GRI, ERA Relocation Specialist, Sirva, Cartus, and USAA Relocation Certified

The information above is provided by the real estate companies. The list only includes producers whose sales volume for 2009 was \$4 million or higher. NA = not available. Any address or contact info should be sent on company letterhead to H. Barrill, New Orleans CityBusiness, 111 Veterans Blvd., Suite 1440, Metairie 70006

Top real estate producers

(ranked by 2009 volume among agents with at least \$4 million in sales)

Agent Company Address	Phone Fax E-mail	Sales volume	Sales closed	Geographic focus	Specialty	Professional awards/designations
Debbie Vititoe Keller Williams Realty Professionals 2053 E. Cause Blvd., Suite 100 Slidell 70461	(985) 707-5170 (985) 605-1569 debravititoe@gmail.com	\$9.2 million	46	St. Tammany Parish, Orleans, St. Bernard	residential, commercial, relocation, waterfront property, multi-family, serving all of St. Tammany Parish	No. 1 agent Northshore Board of Realtors 2008, and Keller Williams 2006, 2007, 2009, sold volume more than any other agents in four states 2006 Keller Williams
L. Bryan Francher and Leslie Perrin Team Prudential Gardner Realtors 1820 St. Charles Ave. New Orleans 70130	891-6400 891-0228 lfrancherperrin@aol.com	\$9.2 million	23	historic areas, Uptown, French Quarter, Garden District, Marigny, Bywater	historic home specialist	Master of Preservation Studies, Historic House Specialist, Prudential National - 2008 President's Circle Award, NOMAR Board Gold Award
Sandra Green Prudential Gardner Realtors 4509 Veterans Blvd. Metairie 70006	887-7878 889-7725 sgreenrealtor@cox.net	\$9.1 million	51	greater New Orleans		Prudential National-2008 President's Circle Award, NOMAR Board 2008 Platinum Award
Joey Walker Keller Williams Realty New Orleans 8601 Leake Ave. New Orleans 70118	610-5637 273-4323 joeywalker@kw.com	\$9 million	53	Uptown, Garden District, downtown historic districts, Old Metairie, Lakefront	historic house specialist	Platinum Award
Samara Poché French Quarter Realty 1041 Esplanade Ave. New Orleans 70116	319-6226 949-0707 sam@fqr.com	\$9 million	32	greater New Orleans	sales, management, leasing	NA
Nina Loup Prudential Gardner Realtors 4509 Veterans Blvd. Metairie 70005	887-7878 889-7725 nloup@prudentialgardner.com	\$8.9 million	67	greater New Orleans, Hammond, Covington, Mandeville, Slidell, Lacombe, Abita Springs		ABR, CCIM, Prudential National-2008 Chairman's Gold Award, NOMAR 2008 Platinum Award Winner
Polly Eagan Keller Williams Realty 8601 Leake Ave. New Orleans 70118	862-4123 862-0102 pollyeagan@aol.com	\$8.8 million	20	metropolitan area	residential and country estates	GRI, CRS
Shaun McCarthy Team Prudential Gardner Realtors 523 Metairie Road Metairie 70005	889-7777 207-1608 smmrealty@bellsouth.net	\$8.6 million	17	Old Metairie, greater New Orleans		Prudential National-2008 President's Circle Award, NOMAR-2008 Platinum Award
Eric Bouler Prudential Gardner Realtors 4509 Veterans Blvd. Metairie 70005	887-7878 889-7725 ericbouler@prodigy.net	\$8.6 million	38	Warehouse District, French Quarter, Old Jefferson, Harahan, River Ridge		Prudential National-2008 President's Circle, NOMAR Board 2008 Platinum Award
Helen Katz Latter & Blum Inc. 7835 Maple St. New Orleans 70118	866-2785 865-1574 hakatz@latterblum.com	\$8.6 million	16	Uptown, Garden District, Lakefront, Old Metairie	residential and luxury homes, condominiums	CRS, BRC
Jane Hicks Prudential Gardner Realtors 3725 MacArthur Blvd. New Orleans 70114	366-4511 366-4519 roberthick@yahoo.com	\$8.3 million	51	greater New Orleans, West Bank		Prudential National-2008 President's Circle Award, NOMAR Board 2008 Platinum Award, Super Star Individual Transactions, Super Star Individual GCC
Carol Jambon Latter & Blum 3621 Veterans Blvd. Metairie 70002	888-4585 455-7913 cjambon@latterblum.com	\$8.3 million	43	Old Metairie, Jefferson, greater New Orleans	residential	LIFE
Randie Leggio Prudential Gardner Realtors 4509 Veterans Blvd. Metairie 70006	887-7878 889-7725 rkl458@aol.com	\$8.3 million	66	metro New Orleans, River Parishes, North Shore		Prudential National-2008 Leading Edge Award, NOMAR Board 2008 Gold Award
Sheri Thompson Prudential Gardner Realtors 1820 St. Charles Ave. New Orleans 70130	891-6400 891-0228 sherithompson@yahoo.com	\$8 million	26	greater New Orleans	NOMAR 2008 Gold Award, Prudential National Leading Edge	NA
Cheryl Fuselier Stirling Properties 1321 W. Causeway Approach Mandeville 70471	(985) 626-5687 (985) 626-4112 cfuselier@erstirling.com	\$8 million	31	North Shore, Mandeville, Covington, Madisonville, Abita Springs, Folsom, Slidell	residential sales and services, certified relocation specialist for GMAC, CIRVA, Carus, USAA, Welchert	Life Member Million \$ Club, ERA 1st in Service Award, NABOR Platinum Award, ERA Leadership Circle, ERA Stirling Platinum Award
Mary Cullen Re/Max N.O. Properties 8001 Maple St. New Orleans 70118	896-9086 897-4940 marycullen@remax.net	\$8 million	28	Uptown, Lakeview, Old Metairie	luxury homes, new construction, multi- family, condos	NA
Isabel Reynolds Re/Max N.O. Properties 8001 Maple St. New Orleans 70118	451-0903/895-0903 895-0906/866-7800 isareynolds@cox.net	\$7.8 million	16	Garden District, Uptown, Warehouse District, French Quarter	historic homes, condominiums, luxury homes	GRI, historic house specialist
Sarah Grossman Latter & Blum Inc 2734 Prytania St. New Orleans 70130	895-4663 895-2524 sgrossman@latterblum.com	\$7.6 million	22	Garden District, Uptown, Warehouse District	residential, condos, multi-family	NA
Corinne Fox Prudential Gardner Realtors 1820 St. Charles Ave. New Orleans 70130	891-6400 891-0228 corinnefoxrealtor@hotmail.com	\$7.3 million	22	Uptown, Garden District, Warehouse District, University		Prudential National-2008 Honor Society Award, NOMAR Board Gold Award
Sandy Domico Prudential Gardner Realtors 3725 MacArthur Blvd. New Orleans 70114	366-4511 366-4519 sd@sandydomico.com	\$7.2 million	23	West Bank		GRI, Prudential National-2008 President's Circle Award, NOMAR Board Gold Award

The information above is provided by the real estate companies. This list only includes producers whose sales volume in 2009 was \$4 million or higher. NA = Not available. Any information or commission should be sent to Company referenced in this list. New Orleans CityBusiness, 111 Veterans Blvd., Suite 1440, Metairie 70005.

Top real estate producers

(ranked by 2009 volume among agents with at least \$4 million in sales)

Agent Company Address	Phone Fax E-mail	Sales volume	Sales closed	Geographic focus	Specialty	Professional awards/designations
Cindi Raymond Coldwell Banker/TEC Realtors 103 Beau Chene Blvd. Mandeville 70471	(985) 845-2001 (985) 845-8406 cindi@cbtec.com	\$7.2 million	41	Mandeville, Madisonville, Covington, Abita Springs, Slidell, areas of the South Shore	buyers and sellers agent, relocation, military and corporate moves, new construction, luxury homes, golf course homes, rural properties and acreage	ABR, GRI, Certified Relocation Specialist, CRRS, Coldwell Banker Previews International Property Specialist, Cartus Mobility Specialist
The Babst Team Prudential Gardner Realtors 800 N. Causeway Blvd., Suite 1A Mandeville 70448	(985) 626-8589 (985) 626-1623 wmbabst@bellsouth.net	\$7 million	20	Western St. Tammany		ABR, Prudential National-2008 Leading Edge Award, NABOR Board 2008 Gold Award
Suzanne Lapin Latter & Blum Inc. 2734 Prytania St. New Orleans 70130	895-4663 895-2524 slapin@latterblum.com	\$7 million	14	Garden District, Uptown, Warehouse District, Metairie	residential, condo, multi-family	NA
Brigitte Fredy Latter & Blum Inc. 840 Elysian Fields Ave. New Orleans 70117	616-4044 529-1469 bfredy@latterblum.com	\$6.9 million	22	French Quarter, Marigny, Garden District, Warehouse District, Esplanade, Lakefront	residential, commercial	CRS
Louise Brady Latter & Blum Inc. Realtors 1151 N. Causeway Blvd. Mandeville 70448	(985) 626-5695 ext. 22122 (985) 231-1848 lbrady@latterblum.com	\$6.9 million	28	North Shore, Mandeville, Madisonville, Covington, Abita Springs	residential, golf community, developments, lease, commercial, vacant land	CRS, ABR, SRES
Haj Langford Latter & Blum Inc. 7835 Maple St. New Orleans 70118	866-2785 865-1574 hlangford@latterblum.com	\$6.9 million	29	Uptown, Garden District, CBD, French Quarter, Old Metairie, Lakeview	residential homes, condos, investment property	life member NOMAR VIP Club, L&B Presidents Club
Catherine Witry Prudential Gardner Realtors 1820 St. Charles Ave. New Orleans 70130	691-6400 891-0228 cwitry@prudentialgardner.com	\$6.8 million	27	Holy Cross to Old Jefferson, river to the lake	ABR, SRS	Prudential National-2008 Leading Edge Award, NOMAR Board Gold Award
Carol Upton Sieverding ERA Stirling Properties 1321 W. Causeway Approach Mandeville 70471	(985) 626-5687 (985) 262-4112 cuptonsieverding@gmail.com	\$6.8 million	29	St. Tammany, Washington and Tangipahoa parishes	residential, new construction, resale and vacant land	GRI, SRS, Board of Directors for NABOR
Mary Ann Casey and Sarah Gilberti (Team) Re/Max N.O. Properties 8001 Maple St. New Orleans 70118	862-5401/616-3181 866-7800 sarahgilberti@yahoo.com	\$6.8 million	21	Uptown, Lakeview, Old Metairie	luxury homes, condos, renovated property	Casey: CRS, GRI; Gilberti: HHS
Cynthia Sciortino Prudential Gardner Realtors 7934 Maple St. New Orleans 70118	861-7575 861-6417 cynthia@cynthiasciortino.com	\$6.7 million	18	greater New Orleans, Uptown, Old Metairie		CRS, GRI, National-2008 President's Circle Award, 2008 NOMAR Board Platinum Award
Toni Tanner Re/Max N.O. Properties 8001 Maple St. New Orleans 70118	913-6888 465-0676 tonitanner@aol.com	\$6.7 million	69	Lakeview, Metairie, Mid-City, Uptown	new construction, renovated homes, REO property	NA
Jim Lark ERA Stirling Properties 1321 W. Causeway Approach Mandeville 70471	(985) 626-5687 (985) 626-4112 jlark@erastirling.com	\$6.7 million	23	North Shore	seller agent, commercial sales/ leases, new construction, golf communities, waterfront	CCIM, CRS
Isabel Sanders Prudential Gardner Realtors 1820 St. Charles Ave. New Orleans 70130	861-6400 891-0228 isabelwsanders@gmail.com	\$6.6 million	16	Uptown, Downtown, French Quarter, Garden District		NOMAR-2008 Gold Award, Prudential National Honor Society
Karen Sepko Prudential Gardner Realtors 1820 St. Charles Ave. New Orleans 70130	891-6400 891-0228 karensepko@gmail.com	\$6.6 million	19	greater New Orleans		Prudential National-2008 President's Circle Award, NOMAR Board Platinum Award
Angi Bell Keller Williams Realty 4550100 4725 Veterans Blvd. Metairie 70006	416-2687 455-0322 angi@angibell.com	\$6.4 million	37	greater New Orleans	buyer specialist, luxury homes	NOMAR GCC Gold Award
John Rareshide Re/Max N.O. Properties 8001 Maple St. New Orleans 70118	343-1698 866-7800 johnrareshide@remax.net	\$6.4 million	10	Garden District, Uptown, Warehouse District, Old Metairie	luxury homes, condos and investment property	CRS, HHS
Robert Santopadre Prudential Gardner Realtors 800 N. Causeway Blvd., Suite 1A Mandeville 70448	(985) 626-8589 (985) 626-1623 rsantopadr@aol.com	\$6.2 million	22	North Shore, Mandeville, Covington, St. Tammany Parish		Prudential National-2008 Leading Edge Award, NABOR Board Gold Award
Barbara Hallenbeck Coldwell Banker TEC Realtors 3938 Magazine St. New Orleans 70115	899-4040 899-4337 barbarah@cbtec.com	\$6.1 million	47	Uptown, Garden District, Warehouse District, French Quarter, Broadmoor, Lakeview, Destrahan, Old Metairie, Metairie, Kenner	relocation, first-time buyers, luxury homes, college/university, new homes, buyer representative	Cartus Network inventory specialist, Cartus Network referral specialist, Cartus Network marketing specialist
Amy Wood ERA Stirling Properties 1321 W. Causeway Approach Mandeville 70471	(985) 626-5687 (985) 626-4112 awood@erastirling.com	\$6.1 million	33	Mississippi Gulf Coast	residential and waterfront properties, second home and condo market	Resort Property specialist, graduate of Realtor Institute, accredited buyer representative, Top Producer Platinum Gulf Coast Association of Realtors, ERA Diamond Award, Beyond Excellence ERA

Top real estate producers

(ranked by 2009 volume among agents with at least \$4 million in sales)

Agent Company Address	Phone Fax E-mail	Sales volume	Sales closed	Geographic focus	Specialty	Professional awards/designations
Shelley Lawrence Latter & Blum Inc. 840 Elysian Fields Ave. New Orleans 70117	948-3011 948-4044 slawrence@latterblum.com	\$6.1 million	15	French Quarter, Uptown, Marigny, Warehouse District, Lakefront, Garden District	residential, commercial	NA
Khalid Alahmed Coldwell Banker/TEC Realtors 70380 Highway 21, Suite 8 Covington 70433	(985) 892-1443 (985) 892-1451 khalida@cbtec.com	\$6 million	42	New Orleans, North Shore, Covington, Mandeville, Madisonville, Abita Springs	residential, investment, commercial	Realtor
Evelyn Randle Latter & Blum Inc. 7835 Maple St. New Orleans 70118	866-2785 865-1574 erandle@latterblum.com	\$6 million	10	Uptown, Garden District, Warehouse, Old Metairie	residential historic and luxury homes, condominiums	Latter & Blum Presidents Club, NOMAR VIP Award Winner
Susan Hurth Price Prudential Gardner Realtors 1820 St. Charles Ave. New Orleans 70130	891-6400 891-0228 shpricesold@gmail.com	\$5.9 million	11	Old Metairie, Uptown, Garden District		CRS, GRI, ABR, Prudential National 2008 Leading Edge Award, NOMAR 2008 Gold Award
Nita Naquin ERA Stirling Properties 150 Ormond Center Court, Suite R Destrehan 70047	(985) 764-8744 (985) 764-8749 nnaquin@stirlingprop.com	\$5.8 million	34	St. James and St. John parishes		ERA Stirling Gold Award
Raisa Galper Prudential Gardner Realtors 4509 Veterans Blvd. Metairie 70006	887-7878 889-7725 raisahouse@hotmail.com	\$5.8 million	27	greater New Orleans		CCIM, Prudential National-2008 Leading Edge Award, NOMAR-2008 Gold Award
Tricia King Prudential Gardner Realtors 1820 St. Charles Ave. New Orleans 70130	891-6400 891-0228 pking@prudentialgardner.com	\$5.8 million	23	Uptown, Lakefront and Old Metairie	historic, luxury and investment property	NA
John Weil Latter & Blum Inc. 7835 Maple St. New Orleans 70118	866-2785 865-1574 jweil@latterblum.com	\$5.8 million	11	Uptown, Garden District, French Quarter, Lakeview, Metairie, Jefferson, West Bank	residential, commercial, investment	GRI, CID
Tammy Whitehead Latter & Blum 1151 N. Causeway Blvd. Mandeville 70471	(985) 626-5695 (985) 626-5866 twhitehead@latterblum.com	\$5.7 million	35	West St. Tammany	residential	ABR
Carolyn LeBlanc Latter & Blum Inc. 5291 Westbank Expressway, Suite 115 Marrero 70072	340-7003 340-9598 cbleblanc@latterblum.com	\$5.7 million	40	West Bank of Jefferson Parish	residential	BRC, CRS, GRI
Ann Farmer Re/Max Real Estate Partners Inc. 803 Brownsitch Road Slidell 70458	(985) 690-1528 (985) 690-1501 annfarmer@remax.net	\$5.6 million	31	St. Tammany Parish	residential, new construction, development	ABR, CRS, GRI, Life member Million Dollar Club, Multi Million Dollar Producer, Re/Max 100 Percent Club, Re/Max Hall of Fame
Susan Angelle Latter & Blum Inc./Realtors 1151 N. Causeway Blvd. Mandeville 70471	(985) 789-4651 (985) 845-0565 susnanagelle@realtor.com	\$5.6 million	9	West St. Tammany Parish	relocation, residential properties	CRS, ABR, Life Member of Latter & Blum's Top of the Latter Club
Regina Allemmand Prudential Gardner Realtors 13371 Highway 90, Suite 8 Boutte 70039	(985) 785-0336 (985) 785-0550 rallemmand@prudentialgardner.com	\$5.5 million	27	River Parishes		GRI, Prudential National-2008 Honor Society, SAINTS Board Super Fleur De-Lis' Award
Ryan Wentworth Re/Max N.O. Properties 8001 Maple St. New Orleans 70118	352-3357 866-7800 rwentworth@remax.net	\$5.5 million	22	Uptown, Warehouse District, Mid-City, Metairie	condos, luxury properties, historic properties	RE/MAX 100 percent Club
Terez Harris Keller Williams Realty 4550100 4725 Veterans Blvd. Metairie 70006	975-1033 455-0322 terezharris@cox.com	\$5.5 million	37	Metairie, Kenner, Harahan, River Ridge, Destrehan, North Shore	buyers and sellers, investors	Accredited Buyers Representative Certified, Sellers Representative Certified, Graduate Realtor Institute, Associate Leadership Council, Keller Williams Board of Directors
Betty Dufrene Prudential Gardner Realtors 13371 Highway 90, Suite B Boutte 70039	(985) 785-0336 (985) 785-0550 bettydufrene@juno.com	\$5.4 million	30	Luling, Destrehan		e-certified, Prudential National-2008 Leading Edge Society Award, Saints Board Platinum Fleur De-Lis' & Ruby Awards
Charlotte Dorion Prudential Gardner Realtors 7934 Maple St. New Orleans 70118	861-7575 861-6417 cdorion@prudentialgardner.com	\$5.3 million	19	Uptown, Lakeview, Old Metairie		2008 NOMAR Gold Award, Prudential National Honor Society Award
Fran Meyers Latter & Blum Inc. Realtors 1101 W. Airline Highway LaPlace 70068	(985) 652-5556 (985) 359-9906 femeyers@latterblum.com	\$5.3 million	37	River Parishes	residential	CRS, GRI
Kris McMullen Coldwell Banker/TEC Realtors 103 Beau Chene Blvd. Mandeville 70471	(985) 845-2001 (985) 845-8406 krism@cbtec.com	\$5.2 million	28	New Orleans North Shore, Mandeville, Madisonville, Covington, Abita Springs, Slidell, areas of the South Shore	buyers and sellers agent, relocation, new construction, golf course homes, waterfront, country properties	ABR, GRI, Certified Relocation Specialist, CRRS, Cartus Mobility Certified, Cartus Network Affinity Specialist
Neil Wiseman Keller Williams Realty Services 1522 W. Causeway Approach Mandeville 70471	985-727-7000 985-727-7001 NA	\$5.2 million	21	St. Tammany Parish	residential	NA
Gregg Tepper Prudential Gardner Realtors 800 N. Causeway Blvd., Suite 1A Mandeville 70448	(985) 626-8589 (985) 626-1623 gregg@greggtepper.com	\$5.2 million	25	St. Tammany, Tangipahoa and Washington parishes		Prudential National-2008 Leading Edge Award, NOMAR 2008 Gold Award

Top real estate producers

(ranked by 2009 volume among agents with at least \$4 million in sales)

Agent Company Address	Phone Fax E-mail	Sales volume	Sales closed	Geographic focus	Specialty	Professional awards/designations
Kathy Hebert Re/Max N.O. Properties 8001 Maple St. New Orleans 70118	236-7475 866-7800 hebertka@bellsouth.net	\$5.1 million	33	Uptown, Lakeview, Metairie, Mandeville, Covington, Slidell, Lacombe	REO properties, condos, new construction	GRI
Cindy Denn Latter & Blum 3621 Veterans Blvd. Metairie 70002	888-4585 455-7913 cdenn@latterblum.com	\$5.1 million	27	greater New Orleans	residential sales, leasing	NA
Shannon Sharpe-Briand Re/Max N.O. Properties 8001 Maple St. New Orleans 70118	616-7000 866-7800 shannon@shannonrealtor.com	\$5.1 million	19	Orleans Parish	multi-family, luxury, new construction	NA
Brett Rector Prudential Gardner Realtors 1820 St. Charles Ave. New Orleans 70130	861-6400 891-0228 brettinla@aol.com	\$5 million	18	greater New Orleans		NOMAR-2008 Silver Award Winner
Nancy Arnout Prudential Gardner Realtors 4140 Williams Blvd. Kenner 70065	443-6464 443-9220 narnout@aol.com	\$5 million	28	greater New Orleans		GRI, ABR, Prudential National - 2008 Honor Society Award & NOMAR Board Silver Award Winner
Dawn Morales Latter & Blum Inc./Realtors 13322 Highway 90 / P.O. Box 1299 Boutte 70039	(985) 785-4455 (985) 785-8855 dmorales@latterblum.com	\$5 million	27	St. Charles Parish, Jefferson Parish	resale, new construction, relocation	CSP
Karen Lucy Prudential Gardner Realtors 4141 Williams Blvd. Kenner 70065	443-6464 443-9220 klucyrealtor@gmail.com	\$5 million	23	greater New Orleans		2008 NOMAR Silver Award
Richard Jeansonne French Quarter Realty 1041 Esplanade Ave. New Orleans 70116	289-3868 949-0707 jeansonne@fqr.com	\$5 million	14	French Quarter	residential sales	NA
Sue Brausen Latter & Blum Inc. 7835 Maple St. New Orleans 70118	866-2785 865-1574 sbrausen@latterblum.com	\$4.9 million	20	Uptown, Garden District	residential and investment sales	life member NOMAR VIP Club, L&B Presidents Club
Lane Lacey Latter & Blum Inc. 840 Elysian Fields Ave. New Orleans 70117	948-3011 948-4044 llacey@latterblum.com	\$4.9 million	20	Bywater, Marigny, French Quarter, Mid-City, Warehouse District, Esplanade	residential, investment	NA
Gerril Pousson Latter & Blum 1151 N. Causeway Blvd. Mandeville 70471	(985) 264-5477 (985) 626-8866 gpousson@latterblum.com	\$4.9 million	17	North Shore, West St. Tammany	residential	ABR Designation
Jean Michel Prudential Gardner Realtors 3725 MacArthur Blvd. New Orleans 70114	366-4511 366-4519 jgmichel@prudentialgardner.com	\$4.9 million	16	greater New Orleans	residential	Prudential National - 2008 Honor Society Award, NOMAR Board 2008 Gold Award Winner
Kim Rafferty Latter & Blum Inc. 7835 Maple St. New Orleans 70118	866-2785 865-1574 krafferty@latterblum.com	\$4.9 million	14	Uptown, Garden District, greater New Orleans	buyer/seller agent, relocation, historic homes	NOMAR VIP Club, Uptown Rookie of the Year 2004
Mike Humphrey Keller Williams Realty New Orleans 8601 Leake Ave. New Orleans 70118	862-4136 297-2638 mike@realmike.com	\$4.8 million	27	Orleans Parish	historic properties	historic house specialist, NOMAR Silver Award
Conrad Abadie Latter & Blum Inc. 7039 Canal Blvd. New Orleans 70124	282-2611 286-8608 cabadie@latterblum.com	\$4.8 million	22	Bayou St. John, historic districts, Lakefront, Metairie, Lakeview, Gentilly	residential	CRS, ABR, e-PRO
Angela Murtagh RE/MAX N.O. Properties 8001 Maple St. New Orleans 70118	957-7727 866-7800 angela@angelamurtagh.com	\$4.8 million	21	Uptown, Garden District	residential, investment	NA
Patti Gracianette Prudential Gardner Realtors 4509 Veterans Blvd. Metairie 70006	887-7878 889-7725 pattl504@bellsouth.net	\$4.8 million	25	greater New Orleans	residential	NOMAR Board 2008 Silver Award Winner
Wendy Benedetto ERA Stirling Properties 150 Ormond Center Court, Suite R Destrehan 70047	(985) 764-8744 (985) 764-8749 wbenedetto@stirlingprop.com	\$4.8 million	38	Destrehan, St. James Parish		ERA Stirling Gold Award
Charlotte Rivet Prudential Gardner Realtors 523 Metairie Road Metairie 70005	889-7777 207-1608 chrivet@bellsouth.net	\$4.8 million	24	Lakeview, Lakefront, Gentilly, Mid-City, greater New Orleans		GRI, CRS, ABR, Prudential National - 2008 Leading Edge Award, NOMAR Board 2008 Gold Award
Michele Pietri Branigan Latter & Blum Inc. 3801 Williams Blvd. Kenner 70065	443-3300 466-1699 mbranigan@latterblum.com	\$4.6 million	23	Jefferson Parish, metro New Orleans	residential, leasing, relocation, new construction	NOMAR Rookie of the Year, LATTER & BLUM Rookie of the Year, LATTER & BLUM Top Producer 2007-2008, NOMAR Silver Award Winner 2007, NOMAR Gold Award Winner 2008, Top Real Estate Producer City Business 2009
Greg Jeanfreau Latter & Blum Inc. 7039 Canal Blvd. New Orleans 70124	282-2611 286-8608 gjeanfreau@latterblum.com	\$4.6 million	27	Lakefront, Lakeview, Gentilly, Metairie, Uptown	residential, commercial	NA

The information above is provided by the real estate companies. The list only includes producers whose sales volume for 2009 was \$4 million or higher. NA = not available. Any additions or corrections should be sent on company letterhead to Research, New Orleans CityBusiness, 111 Veterans Blvd., Suite 1440, Metairie 70005.

Top real estate producers

(ranked by 2009 volume among agents with at least \$4 million in sales)

Agent Company Address	Phone Fax E-mail	Sales volume	Sales closed	Geographic focus	Specialty	Professional awards/designations
Debbie Ferrante Latter & Blum 3621 Veterans Blvd. Metairie 70002	888-4585 455-7913 daferrante@latterblum.com	\$4.1 million	16	Metairie, Jefferson, greater New Orleans	residential	CRS, LIFE
Chuck Sheefel Latter & Blum Inc. Realtors 13322 Highway 90 #P Boutte 70039	(985) 785-4455 (985) 785-8855 csheefel@latterblum.com	\$4.1 million	18	St. Charles Parish, metro New Orleans	new construction, resale, relocation	CSP
Jack Taylor Prudential Gardner Realtors 3820 Lapalco Blvd. Harvey 70058	340-9211 340-9226 taylojac@yahoo.com	\$4.1 million	5			NA
Wendy Hinyub Keller Williams Realty 4550100 4725 Veterans Blvd. Metairie 70006	559-4808 455-0322 wendyhinyub@kw.com	\$4.1 million	11	Kenner, Metairie, greater New Orleans	luxury homes, relocation specialist, new construction	Agent Leadership Council, Keller Williams board of directors, NOMAR GCC recipient silver award
Eileen Wallen Prudential Gardner Realtors 7934 Maple St. New Orleans 70118	861-7575 861-6417 eileenwallen@yahoo.com	\$4 million	10	metro New Orleans, Metairie, West Bank, Kenner		GRI, CRS, CRB, HHS, Prudential National-2008 Honor Society, NOMAR Board Silver Award
Jackie Matherne Keller Williams Realty Services 710 SW Railroad, Suite C Hammond 70403	(985) 318-1400 NA mathemeteam@bellsouth.net	\$4.0 million	27	Tangipahoa	residential	NA
Eric Wilkinson French Quarter Realty 1041 Esplanade Ave. New Orleans 70116	782-6883 949-7070 eric@fqr.com	\$4 million	14	Uptown, Marigny, French Quarter, Bywater, CBD	residential and commercial sales	NA
Debbie Dean Prudential Gardner Realtors 13371 Highway 90, Suite B Boutte 70039	(985) 785-0336 (985) 785-0550 debbiedeandean585@hotmail.com	\$4 million	21	River Parishes		residential construction certified, short sale certified, Saints board 2008 Platinum and Sapphire Award, Prudential National Leading Edge Society
Tess Dennie ERA Stirling Properties 1321 W. Causeway Approach Mandeville 70471	(985) 626-5687 (985) 262-4112 tdennie@erastirling.com	\$4 million	15	North Shore, St Tammany, Tangipahoa, Washington	residential including resales, new homes, condos, acreage, residential and commercial leases, relocation	Real Estate Board Gold Award, Leadership Team Award, Stirling Properties Gold Award, Real Estate Board Lifetime Membership Award
Kelli Wright Latter & Blum Inc. 7835 Maple St. New Orleans 70118	866-2785 865-1574 kwright@latterblum.com	\$4 million	23	Uptown, Broadmoor, Garden District	residential and luxury properties	NOMAR Life Member VIP Club

The information above is provided by the real estate companies. The list only includes producers whose sales volume for 2009 was \$4 million or higher. NA = not available. Any additions or corrections should be sent on company letterhead to Research, New Orleans CityBusiness, 111 Veterans Blvd., Suite 1440, Metairie 70005.

Top 100 Private Companies

(locally based companies ranked by 2009 revenue)

Company Phone Fax	Address	Principal business	Top executive Title Website	Employees Year founded locally	Revenue (millions) 2009 Revenue (millions) 2008
Vinson Guard Service Inc. 529-2260 529-4393	955 Howard Ave. New Orleans 70113	contract security guard	Joseph D. Vinson Jr. president www.vinsonguard.com	1,690 1963	\$34 \$31.5
Baumer Foods Inc. 482-5761 483-2425	2424 Edenborn Ave., Suite 510 Metairie 70001	manufacturer of sauces and condiments	Alvin A. Baumer Jr. president and CEO www.baumerfoods.com	105 1923	\$33 \$33
SDT Inc. 799-8019 940-0177	101 W. Virtue Chalmette 70043	waste and debris services	Sidney D. Torres IV president www.sdtwds.com and www.sdtcompanies.com	180 1997	\$32.5 \$31
Gilsbar Inc. (985) 892-3520 (985) 898-1500	2100 Covington Centre Covington 70433	insurance services provider, third- party administrator	Hank Miltenberger president www.gilsbar.com	338 1959	\$32 \$28
Southern Homes LLC (985) 643-0123 (985) 643-6364	2053 Gause Blvd. E., Suite 200 Slidell 70461	homebuilder	Adrian Kornman CEO www.southernhomes.com	30 1990	\$29.93 \$26.2
M.S. Rau Inc. Antiques 523-5660 566-0057	630 Royal St. New Orleans 70130	antiques, fine art, jewelry	William D. Rau CEO www.rauantiques.com	40 1912	\$29 \$40
WOW Cafe and Wingery (985) 792-5776 (985) 792-1201	109 New Camellia Blvd., Suite 200 Covington 70433	restaurant franchise	Paul Ballard CEO and founder www.wowcafe.com	15 2001	\$28.46 \$30
Con-Tech International 523-4785 522-7332	1046 Annunciation St. New Orleans 70130	importer and distributor of steel, metal and plastic parts	Robbie Evans president www.con-techinternational.com	12 1983	\$26.3 \$63.4
Central Progressive Bank (985) 882-2269 (985) 882-6701	29092 Krentel Road Lacombe 70445	full-service financial institution	Brandon Faciane president and CEO www.cpb.com	170 1967	\$26.3 \$33.01
Zehnder Communications Inc. 558-7778 558-7779	650 Poydras St., Suite 2450 New Orleans 70130	full-service advertising agency including branding, consulting, interactive	Jeff Zehnder CEO www.z-comm.com	34 1996	\$25.34 \$24.4
Construction Masters Inc. 831-4261 832-0762	701 Papworth Metairie 70005	construction	Rene' J. Becnel/Glen Newell CEO/president www.constructionmastersinc.com	26 1989	\$25.3 \$24
Aegis Construction Inc. (985) 651-2859 (985) 651-2854	456 W. Fifth St. LaPlace 70068	design-build, general contractor	M. Kent Lilledahl president and CEO www.aegisconstruction.com	25 1991	\$25 \$30
F.H. Myers Construction Corp. 734-1073 734-1099	520 Commerce Point Harahan 70123	general contractor, commercial construction	Fred H. Myers president www.fhmyers.com	49 1987	\$25 \$35
Professional Construction Services Inc. 241-8001 245-7475	P.O. Box 26245 New Orleans 70186	heavy and industrial construction	Leonard B. Hebert Jr. CEO and chairman NA	150 1972	\$24 \$25
Delta World Tire Co. 522-7323 522-8553	400 Magazine St., 4th floor New Orleans 70130	retail tire, automotive service, wholesale tire, parts distribution	Kevin Cates / Paul Bernstein president and chief operating officer / chairman www.deltaworldtire.com	109 1938	\$23 \$22.5
Abita Brewing Co. LLC 893-3143 898-3546	P.O. Box 1510 Abita Springs 70420	brewery	David Blossman president www.abita.com	65 1986	\$21 \$18
AOS/Associated Office Systems 561-8400 561-1155	400 Poydras St., Suite 1700 New Orleans 70130	office furnishings	Shelby E. Russ Jr. president and CEO www.thinkaos.com	57 1976	\$20.2 \$21.4
Ellis Construction 483-9510 483-9520	739 S. Clark St. New Orleans 70119	general contractor	Bret Ellis president www.ellisconstruction.com	26 1996	\$19.5 \$19
Stirling Properties (985) 898-2022 (985) 898-2077	109 Northpark Blvd., Suite 300 Covington 70433	real estate	Martin A. Mayer president and CEO www.stirlingprop.com	116 1976	\$18.8 \$20.17
HRI Properties 566-0204 525-3932	909 Poydras St., Suite 3100 New Orleans 70112	real estate development, property management	Tom Leonhard president www.hrihci.com	700 1989	\$18.5 \$10.2
Gulf Coast Office Products Inc. 733-3830 733-3840	5801 River Oaks Road S. Harahan 70123	copiers and fax, printer, scanners	Robert D. Walsh chairman www.gcopnet.com	80 1977	\$17.5 \$16.8
Rotolo Consultants Inc. (RCI) (985) 643-2427 (985) 643-2691	894 Robert Blvd. Slidell 70458	landscape construction, pool construction, landscape maintenance	Joe Rotolo president www.rotoloconsultants.com	178 1978	\$17.25 \$14.8
Barrister Global Services Network Inc. (985) 365-0400 (985) 365-0802	42548 Happywoods Road Hammond 70403	multi-vendor IT services	Debra D. Bowers CEO www.barrister.com	162 1982	\$17.2 \$15.8
GCR & Associates Inc. 304-2500 304-2525	2021 Lakeshore Drive, Suite 500 New Orleans 70122	technology consulting, aviation solutions, urban planning	Gregory C. Rigamer CEO www.gcrconsulting.com	137 1979	\$16.4 \$18.3
PJ's Coffee of New Orleans (985) 792-5899 (985) 792-5985	109 New Camellia Blvd., Suite 210 Covington 70433	restaurant franchise	Scott Ballard CEO www.pjscoffee.com	15 1978	\$16 \$15
Metairie Bank and Trust Co. 834-6330 832-3235	3344 Metairie Road Metairie 70001	banking	Reginald H. (Ric) Smith Jr. president and CEO www.metairiebank.com	125 1947	\$16 \$15

The above information was provided by the companies themselves, with the exception of the banks' revenues and employee figures, which are provided by the FDIC. All revenue figures are rounded. There may be companies that do not appear on this list because they chose not to disclose their revenues. Additions and corrections should be sent on company letterhead to Research, New Orleans CityBusiness, 111 Veterans Blvd., Suite 1440, Metairie 70005