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Stirling Properties key employee promotions

Stirling Properties is entering a new phase of business, one in which strategic planning and strong leadership are key elements. In an effort to facilitate this change, Stirling announced the appointment of Donna Taylor and Jeff Marshall to Senior Vice Presidents, Jennifer West to Controller of Property Accounting, and Elizabeth Schmelling to Controller of Corporate Accounting.

Donna Taylor has been named to Senior Vice President of Asset Management and New Business Development. Her responsibilities include managing a portfolio of properties



MARSHALL



SCHMELLING



TAYLOR



WEST

owned by third parties, which includes the responsibility of property and construction management, leasing, financial reporting, budgeting, financing and refinancing, contractual compliance and general client interface.

Additionally, Taylor is responsible for client relations and new business

development. She joined Stirling Properties in February 1985.

Jeff Marshall has been named Senior Vice President of Development and Finance. Marshall leads the process of evaluating the economic feasibility of new developments and acquisitions, and is responsible to source the

capital for those entities. Marshall also works with the asset management division when new financing is required due to maturities of existing debt or the redevelopment of existing projects. He joined Stirling Properties in the summer of 1989.

Jennifer West has been promoted to Controller of Property Accounting. Ms. West will be responsible for supervising the property accounting staff, which includes lease administration. She is also responsible for all financial aspects of property management's financial statements, which include review of staff prepared financials, and accu-

rate and timely administration, collection, and reporting of tenant information, communicating with asset and property managers concerning budget adherence and financial activity of each property. Ms. West has been with Stirling for 11 years.

Elizabeth Schmelling has been promoted to Controller of Corporate Accounting. Schmelling will be responsible for supervising corporate accounting staff, submitting accurate and timely financial activities for the Stirling corporate entities, preparing and distributing monthly corporate financials, monitoring cash flow

of corporation, and communicating with managers on budget adherence. Schmelling began her career at Stirling as an accounting intern from Southeastern Louisiana University and has been with the company for 8 years.

"We are honored to have Donna, Jeff, Jennifer and Elizabeth take on these key roles at Stirling Properties," said Marty Mayer President and CEO of Stirling Properties and ERA Stirling Properties. "They bring tremendous experience and proven leadership to these positions which will benefit our company as well as our customers."