

Stirling names Underhill business coordinator

Stirling Properties, a regional real estate firm with offices in Covington and Mandeville, has promoted **Townsend Underhill** IV from development director to new business coordinator.

In addition to his role within the development division, Underhill will oversee new business ventures across all segments of Stirling's corporate sectors, including management, leasing, third party project management, development, and acquisition business

“In this environment of rapidly changing market conditions, we believe that there will be many new and varied business opportunities which require professional real estate expertise. Townsend's new role as new business coordinator will help our company stay focused on the pursuit of these opportunities” said Marty Mayer, president and CEO of Stirling Properties.

Underhill joined Stirling Properties in the spring of 2007 where he focused on seeking, evaluating, and implementing new development and re-development opportunities across various product types. His current projects include the major repositioning of two regional shopping centers in the Alexandria / Pineville area consisting of over 450,000 total square feet. In addition, Townsend's role includes analyzing and evaluating marketing research data.

After completing several graduate level curriculum, Underhill also recently became a certified commercial investment member by the Commercial Investment Real Estate Institute. Those who hold the certification are recognized experts in commercial real estate brokerage, leasing, asset management, valuation analysis.