

People in business

Wendy Howell has been appointed Louisiana Realtors co-chair for the Professional Development team. Howell has been an active Realtor in Acadiana for seven years and has been active in the Realtor Association of Acadiana and the Louisiana Realtor Association since 2004.



Howell

Howell is an associate broker with Coldwell Banker Pelican and is president-elect of the Realtor Association of Acadiana. She holds numerous NAR designations, including Certified Real Estate Specialist and Senior Real Estate Specialist, among others. She is studying to achieve her CCIM Designation in commercial real estate.

Troy Herbert has been elected to serve as forum representative to the Stirling Properties Board of Directors for 2009. He is managing broker of the Lafayette residential office.



Herbert

Developed by the board of directors in 1992, the forum consists of senior management

that meet periodically during the year to communicate, brainstorm and share ideas. Its primary purpose is to give the board an opportunity to share its vision with key management in the company.

Lisa Roy Sheppert of ERA Stirling Properties has completed the ERA Top Gun Academy, an advanced home buying and selling training program offered by ERA Franchise Systems LLC.



Sheppert

The academy is designed to increase productivity by focusing on several skill areas essential to success in the industry. Sessions focus on individuals understanding their customers and offer techniques for identifying and providing more individualized customer service.

Sheppert has been with ERA Stirling Properties for five years. She received the 2004 Rising Star award and ranked in the top 10 of residential agents in the Lafayette office in 2007 and 2008.

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